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Message Text

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PAGE 01 RIO DE 03102 171944Z

64
ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 COME-00 OPIC-03 AID-05 XMB-02

TRSE-00 OMB-01 INT-05 CIAE-00 INR-07 NSAE-00 L-03

/040 W
---------- 025515
P R 171840Z AUG 76
FM AMCONSUL RIO DE JANEIRO
TO SECSTATE WASHDC PRIORITY 4016
INFO AMEMBASSY BRASILIA
AMCONSUL SAO PAULO

LIMITED OFFICIAL USE RIO DE JANEIRO 3102

FROM EMBASSY COMMERCIAL COUNSELOR

EO 11652: NA
TAGS: BENC, BEXP, BR
SUBJECT: SIDERBRAS STAGE III EXPANSION

REF: BRASILIA 7057, STATE 167753

1. STATE 167753 REQUESTED INFORMATION ON STATUS OF EW BLISS PROPOSAL ON COSIPA DOWN COILERS, PACKAGE NR. G-3. CONGEN SAO PAULO REPORTS THAT ACCORDING TO DR AUGUSTO PAULO XAVIER DE BRITO, SUPERINTENDENT OF COSIPA, DEMAG OF GERMANY WAS AWARDED BID IN JULY. DOCUMENTATION HAS ALREADY BEEN SIGNED. PRICE WAS DETERMINING FACTOR AMONG PRE-QUALIFIED COMPANIES. BLISS BID WAS RANKED THIRD IN FINAL DECISION.

2. COL. PENNA, VICE PRESIDENT OF ENGINEERING OF COMPANHIA SIDERURGICA NACIONAL (CSN) HAS PROVIDED COMMERCIAL COUNS WITH FOLLOWING RUNDOWN ON PACKAGES THUS FAR AWARDED BY CSN UNDER STAGE III EXPANSION (WINNING FIRMS OR CONSORTIA ARE FOLLOWED BY FOB PRICES IN US MILLION DOLLARS):

3. FOR VOLTA REDONDA PLANT:
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PAGE 02 RIO DE 03102 171944Z

A) PACKAGE 49- BLOOMING SLABBING MILL IMPROVEMENTS.

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006

ENTRY SIDE TABLE - MAQUINAS PIRATININGA SA WITH DAVID-LOEWY
AS SUB-SUPPLIER FOR ENGINEERING - 1.3;
B) PACKAGE 51 - HOT STRIP MILL NO. 2 - ENTRY AND DELIVERY SLAB
FURNACE TABLES - CONSORTIUM INNOCENTI INDUSTRIA MECANICA SA.
INNOBRA/BADONI ATB INDUSTRIA METAL MECANICA SA/INNOCENTI
SANTEUSTACHIO - 8.3;
C) PACKAGES 52, 53, 55 - HOT STRIP MILL NO. 2. ROUGHING AND
FINISHING SECTIONS AND COILERS - CONSORTIUM ISHIKAWAJIMA DO
BRASIL ESTALEIROS SA. ISHIBRAS/ISHIKAWAJIMA HARIMA HEAVY INDUS-
TRIES CO.LTD. FOR PACKAGES 52, 53 AND CBC INDUSTRIAS PESADAS
SA/MITSUBISHI HEAVY INDUSTRIES LTD. FOR PACKAGE 55 - 96.0;
D) PACKAGE 54 - HOT STRIP MILL NO. 2. DELIVERY COIL CONVEYOR -
TSUBAKIMOTO CHAIN CO. - 0.9;
E) PACKAGE 59 - FOUR SLAB REHEATING FURNACES - CONSORTIUM
CIMEC CONSTRUCAO E INDUSTRIAS MECANICAS SA/STEIN SURFACE - 17.1;
F) PACKAGES 69, 79 - CSM NO. 3 AND TEMPER MILL NO. 4 MECHANICAL
EQUIPMENT - CONSORTIUM INDUSTRIAS VILLARES SA/HITACHI LTD.- 45.0;
G) PACKAGE 83 - TEMPER MILL NO. 5 - CONSORTIUM INDUSTRIAS
VILLARES SA/HITACHI LTD.- 9.8;
H) PACKAGE 56 - HOT STRIP MILL NO. 2 MAIN DRIVES - GENERAL
ELECTRIC DO BRASIL SA - 8.2;
I) PACKAGE 63 - HOT STRIP FINISHING LINE NO. 2 - CONSORTIUM
CBC INDUSTRIAS PESADAS SA/INNOCENTI INDUSTRIA MECANICA SA.
INNOBRA/MITSUBISHI HEAVY INDUSTRIES LTD.- 8.9;
J) PACKAGE 92 - COIL PREPARATION LINE NO. 4 - CONSORTIUM DELP
ENGENHARIA MECANICA LTDA/DMS DUJARDIN MONTBART SOMENOR - 1.8;
K) PACKAGE 98 - 138 KV CIRCUIT BREAKER INCLUDING CONTROL AND
PROTECTION PANELS - WESTINGHOUSE ELECTRIC CORP- 0.5;
L) PACKAGE 118 - MOTIVE SAND SLINGER FOR FOUNDRY - BEARDSLEY
& PIPER - 0.22;
M) PACKAGE 64 - PLATE FINISHING LINE NO. 2 - USIMINAS MECANICA
SA USIMEC - 7.4;
N) PACKAGE 74 - BATCH ANNEALING FURNACES - CONSORTIUM COBRASMA
SA/CHUGAI-RO KOGGYO KAISHA LTD.- 5.1;

4. FOR CASA DE PEDRA MINES :

A) SPEC. 74025-1006 - ELECTRIC DRILLING MACHINES - INGERSOLL
RAND - 1.3;
B) SPEC. 74025-1009 - SECONDARY, TERCIARY AND QUATERNARY CRUSHERS -
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PAGE 03 RIO DE 03102 171944Z

KAWASAKI HEAVY IND. LTD.- 1.3;
C) SPEC. 74025-1010 AND 1011 - WET AND HUMID VIBRATORY SCREENS -
BARBER GREENE DO BRASIL - 0.5;
D) SPEC. 74025-1016 - APRON FEEDERS - FABRICA DE ACO PAULISTA
FACO - 0.2;
E) SPEC. 74025-1008 - PRIMARY CRUSHER - KOBE STEEL- 1.0.
F) SPEC. 74025-1029 - SIX-12 CUBIC YARD SHOVELS - SUMITOMO
(SHOVELS)/MARION(SPARE PARTS)- 6.3.

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5. BEGIN LOU. FYI. LOCAL WESTINGHOUSE REP HAS INFORMED US THAT WESTINGHOUSE BELIEVES IT IS IN GOOD POSITION TO WIN AWARD FOR "ELECTRICALS" FOR COSIPA HOT STRIP MILL REVAMP. PACKAGE TOTALS ABOUT $US 20 MILLION. AWARD APPARENTLY IN FINAL STAGES OF PAPERWORK. END FYI AND LOU.

6. AS DEPT KNOWS, COMMERCIAL COUNSELOR MEETING AUGUST 19 WITH SIDERBRAS.
DEXTER

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